



## COMPANY OVERVIEW

# INTEGRA TELECOM

Integra Telecom’s network, services and customer care teams are uniquely designed to deliver the level of service that businesses demand.

### LOCAL, PERSONALIZED SERVICE

Integra is unique because we employ telecom professionals in the markets we serve. This not only enables, but demands that our team be wholly responsive to our customers. It’s this responsiveness, combined with the reliability of our network and products, that has earned Integra the highest overall customer satisfaction ratings in the industry.



In 2007, Integra was selected by *Inc.* magazine as one of the fastest growing privately held companies in the United States.

### THE CUSTOMERS WE SERVE


Integra serves businesses of all sizes, from a small business needing a few phone lines and Internet access to a large multi-location enterprise with hundreds of employees. We serve the neighborhood florist or barbershop as well as the large government, education or corporate institution.



For three consecutive years, Oregon CEOs and the Portland Business Journal selected Integra as one of Oregon’s Most Admired Technology Companies.

### BUSINESS CLASS SOLUTIONS

Integra has a comprehensive set of voice and data services for businesses of all sizes delivered on our state-of-the-art network.

-  **VOICE SERVICES**
  - » Business Lines
  - » Calling Features
  - » Voice Messaging
  - » Long Distance
  - » Digital Voice T1
  - » ISDN PRI
  - » Conference Calling

-  **INTERNET SERVICES**
  - » DSL
  - » Internet T1
  - » High Bandwidth
  - » ISP Services

-  **INTEGRATED SERVICES**
  - » Multi-Service T1

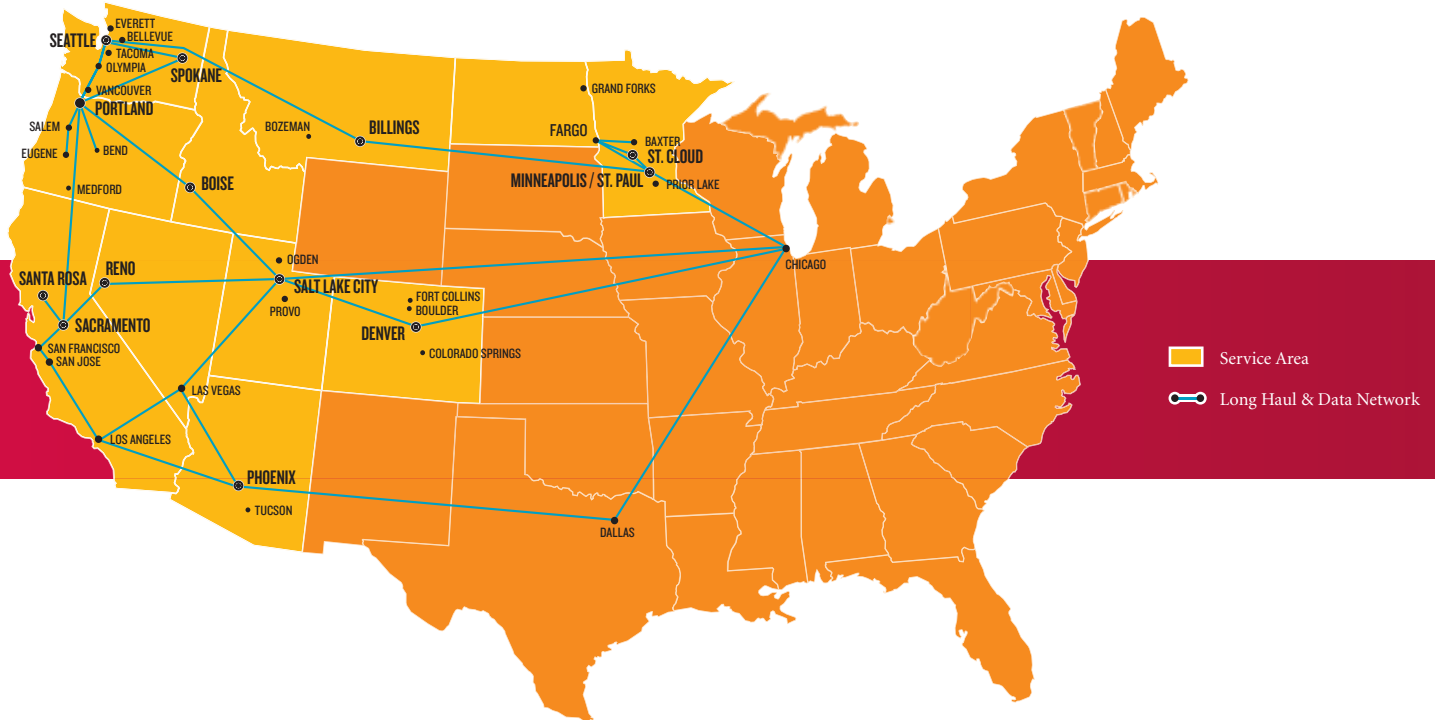
-  **PRIVATE NETWORKING**
  - » Metro Area Network
  - » Longhaul
  - » Collocation

-  **BUSINESS TELEPHONE SYSTEMS**  
(where available)

# RESPONSIVE. RELIABLE. LOCAL.



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## OUR STATE-OF-THE-ART NETWORK

Integra Telecom operates its own state-of-the-art network facilities and equipment, and we are continually upgrading our network to support next-generation technology. By owning our own network and by building remote collocated facilities, we are able to reduce points of failure in both our voice and data networks. In addition, we monitor this network 24/7 from our network operations center. This is just one more way that we continually provide the highest-level quality of service for our customers.

## HISTORY AND OWNERSHIP

Integra Telecom is a privately-held telecommunications company that was founded in 1984 as OGI Telecom, a voice and data provider to the Oregon Graduate Institute. In 1998, the company changed its name to Integra Telecom as it expanded its service beyond Oregon and to reflect its integrated approach to serving customers. In January of 2000 the company fueled its expansion plans by raising \$211 million. After years of successfully building a loyal base of customers in five Western states, the company acquired the network assets and customer base of Electric Lightwave in August of 2006. In 2007 it acquired Eschelon Telecom, establishing Integra as the clear leader of telecom and data services exclusively for business in the Western United States.

## GIVING BACK TO OUR COMMUNITIES

Thriving communities create opportunities for businesses and individuals alike. At Integra we recognize this vital link and are committed to doing our part to foster healthy communities.



We partner with a number of charitable organizations and support select local events to improve the quality of life in the markets we serve.

Our mission is to lead the telecommunications industry in providing quality, user-friendly service.

