



## Corporate FACT SHEET

**Corporate Overview** Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, and flexibility

**Corporate Structure** Privately held with over 400 employees worldwide and profitable with strong 2-digit compound annual growth rate in sales since 2003.

**Mission Statement** To become a top supplier of innovative IP voice/video communications and video surveillance solutions for small-to-medium business and consumer market worldwide.

**Product Portfolio**

- Enterprise, Small Business and Residential SIP Phones
- IP Video Phone & Multimedia Phone Solutions
- DECT Cordless IP Phones
- IP-PBX Appliance
- Analog Telephone Adaptors/ Integrated Access Devices
- Enterprise Analog Gateways
- IP Video Surveillance Solutions: Cameras, Encoders, Decoders
- Proprietary Video Management Software

**Competitive Advantages**

- Comprehensive portfolio of IP voice/video communications and video surveillance solutions
- Unrivaled leadership in price-to-performance ratio
- Proprietary zero-configuration plug-and-play technology for easy deployment
- Broad interoperability with the majority of 3rd party SIP products on the market
- Advanced voice and video algorithms for crystal clear audio and video transmission

### Awards Recognition



**Quality Management** ISO 9001: 2008

**Corporate Offices**

- Boston, MA (headquarters), USA
- Dallas, TX, USA
- Los Angeles, CA, USA
- Shenzhen, China
- Hangzhou, China
- Casablanca, Morocco
- Valencia, Venezuela

**Contacts**

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